

## EAST CASCADES AUDUBON SOCIETY

Final - 1/31/2021

## BUDGET 2021

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| Category                                   | Budget<br>2021 | Budget<br>2020 | Actuals<br>2020 | Actuals<br>2019 | Actuals<br>2018 | Budget Owner |
|--------------------------------------------|----------------|----------------|-----------------|-----------------|-----------------|--------------|
| <b>P&amp;L SUMMARY</b>                     |                |                |                 |                 |                 |              |
| ECAS Revenue                               | 14670          | 23960          | 14076           | 28765           | 28053           |              |
| Revenue - USFS Monitoring & Sage Grouse    | 0              | 0              | 15300           | 417             | 1200            |              |
| <b>Total Revenue</b>                       | <b>14670</b>   | <b>23960</b>   | <b>29376</b>    | <b>29182</b>    | <b>29253</b>    |              |
| ECAS Expense (excluding Laughrige)         | 19200          | 21350          | 21499           | 22262           | 22588           |              |
| Expense - USFS Monitoring & Sage Grouse    | 11000          | 250            | 1694            | 417             | 1200            |              |
| <b>Total Expense (excluding Laughrige)</b> | <b>30200</b>   | <b>21600</b>   | <b>23193</b>    | <b>22679</b>    | <b>23788</b>    |              |
| <b>Net Income from Operations</b>          | <b>(15530)</b> | <b>2360</b>    | <b>6183</b>     | <b>6503</b>     | <b>5465</b>     |              |
| Less Laughrige Grants                      | 15000          | 15000          | 17750           | 3560            | 13855           |              |
| <b>Total Net Income</b>                    | <b>(30530)</b> | <b>(12640)</b> | <b>(11567)</b>  | <b>2943</b>     | <b>(8390)</b>   |              |
| <b>Expense Ratios</b>                      |                |                |                 |                 |                 |              |
| Admin & Fundrasing                         | 19%            | 23%            | 16%             | 30%             | 23%             |              |
| Programs (including Grants)                | 81%            | 77%            | 84%             | 70%             | 77%             |              |
| Total                                      | 100%           | 100%           | 100%            | 100%            | 100%            |              |
| <b>Assets</b>                              |                |                |                 |                 |                 |              |
|                                            |                |                | <b>2020 YE</b>  | <b>2019 YE</b>  | <b>2018 YE</b>  |              |
| MidOregon Checking Acct & PayPal           |                |                | 58539           | 52850           | 47685           |              |
| Calvert Funds (Laughrige)                  |                |                | 197898          | 191723          | 159044          |              |
| COEC Loan                                  |                |                | 0               | 0               | 0               |              |
| Inventory (T-Shirts, etc.)                 |                |                | 712             | 744             | 1110            |              |
| <b>Total Assets</b>                        |                |                | <b>257149</b>   | <b>245317</b>   | <b>207839</b>   |              |

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|--------------------------------------------|----------------|----------------|-----------------|-----------------|-----------------|-------------------|
| <b>Revenue</b>                             |                |                |                 |                 |                 |                   |
| <b>40000 Contributed Support</b>           |                |                |                 |                 |                 |                   |
| Donations -- Individuals                   | 4000           | 4000           | 3768            | 7288            | 5667            | Finance Committee |
| Donations -- Corporate                     | 250            | 300            | 231             | 315             | 217             | Finance Committee |
| National Audubon                           | 1185           | 1185           | 1185            | 2370            | 0               | Finance Committee |
| Rev - Sage Grouse 19+20 / Avian Monitor 18 | 0              | 0              | 15300           | 417             | 1200            |                   |
| <b>Subtotal 40000 Contributed Support</b>  | <b>5435</b>    | <b>5485</b>    | <b>20484</b>    | <b>10390</b>    | <b>7084</b>     |                   |
| <b>51000 Program Income</b>                |                |                |                 |                 |                 |                   |
| Dean Hale Woodpecker Festival              | 0              | 8500           | 0               | 8700            | 7555            | Finance Committee |
| <b>Subtotal 51000 Program Income</b>       | <b>0</b>       | <b>8500</b>    | <b>0</b>        | <b>8700</b>     | <b>7555</b>     |                   |
| <b>52000 Membership Dues</b>               |                |                |                 |                 |                 |                   |
| Membership Dues                            | 8000           | 8000           | 7735            | 7970            | 9940            | Finance Committee |
| <b>Subtotal 52000 Membership Dues</b>      | <b>8000</b>    | <b>8000</b>    | <b>7735</b>     | <b>7970</b>     | <b>9940</b>     |                   |



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| Category                                  | Budget<br>2021 | Budget<br>2020 | Actuals<br>2020 | Actuals<br>2019 | Actuals<br>2018 | Budget Owner      |
|-------------------------------------------|----------------|----------------|-----------------|-----------------|-----------------|-------------------|
| <b>Expense --</b>                         |                |                |                 |                 |                 |                   |
| <b>70000 Administration</b>               |                |                |                 |                 |                 |                   |
| Accounting Fees & Expenses                | 840            | 840            | 840             | 647             | 358             | Finance Committee |
| Office Supplies & Equipment               | 100            | 100            | 0               | 0               | 0               | Finance Committee |
| Postage & Mailing                         | 200            | 200            | 106             | 92              | 220             | Finance Committee |
| Printing/copies (incl ECAS brochures)     | 150            | 250            | 0               | 44              | 0               | Finance Committee |
| Storage Unit                              | 780            | 780            | 845             | 780             | 780             | Finance Committee |
| Board Expense                             | 480            | 480            | 357             | 523             | 580             | Finance Committee |
| Board Training/Conferences                | 400            | 400            | 0               | 491             | 0               | Finance Committee |
| Insurance                                 | 2600           | 2600           | 2232            | 2503            | 2517            | Finance Committee |
| Membership & Dues                         | 175            | 175            | 175             | 175             | 150             | Finance Committee |
| Software, Web & Email Host                | 500            | 400            | 468             | 468             | 417             | Finance Committee |
| Membership Committee Expenses             | 900            | 900            | 888             | 636             | 994             | Jan Rising        |
| Misc. & Other Expenses (incl PayPal, MP)  | 600            | 600            | 508             | 564             | 388             | Finance Committee |
| Taxes                                     | 75             | 75             | 75              | 71              | 71              | Finance Committee |
| <b>Subtotal 70000 Administration</b>      | <b>7800</b>    | <b>7800</b>    | <b>6494</b>     | <b>6994</b>     | <b>6475</b>     |                   |
|                                           |                |                |                 |                 |                 |                   |
|                                           |                |                |                 |                 |                 |                   |
| <b>72000 Fundraising Expense</b>          |                |                |                 |                 |                 |                   |
| Annual Meeting                            | 800            | 800            | 0               | 875             | 2297            | Board             |
| Miscellaneous & Other Expenses            | 0              | 0              | 0               | 0               | 0               | Finance Committee |
| <b>Subtotal 72000 Fundraising Expense</b> | <b>800</b>     | <b>800</b>     | <b>0</b>        | <b>875</b>      | <b>2297</b>     |                   |

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|-----------------------------------------------|----------------|----------------|-----------------|-----------------|-----------------|------------------------|
|                                               |                |                |                 |                 |                 |                        |
|                                               |                |                |                 |                 |                 |                        |
|                                               |                |                |                 |                 |                 |                        |
| <b>74000 Programs - Conservation</b>          |                |                |                 |                 |                 |                        |
| Donations/Grants, Accumulated Funds           | 2000           | 2000           | 5200            | 2000            | 3500            | Grant Committee        |
| Grants, Laughrige                             | 8000           | 8000           | 0               | 0               | 4520            | Grant Committee        |
| Cabin Lake Project                            | 200            | 200            | 361             | 0               | 1451            | Tom Lawler             |
| Lights Out Bend                               | 0              | 0              | 0               | 1916            | 698             |                        |
| Hatfield Kiosk                                | 100            | 100            | 0               | 124             | 82              | Judy Meredith          |
| Sage Grouse Projects                          | 11000          | 250            | 1694            | 417             | 0               |                        |
| Conservation Programs - Other                 | 300            | 300            | 0               | 284             | 395             | Conservation Committee |
| <b>Subtotal 74000 Programs-Conservation</b>   | <b>21600</b>   | <b>10850</b>   | <b>7255</b>     | <b>4741</b>     | <b>10646</b>    |                        |
|                                               |                |                |                 |                 |                 |                        |
|                                               |                |                |                 |                 |                 |                        |
| <b>76000 Programs - Education, Adult</b>      |                |                |                 |                 |                 |                        |
| Donations/Grants, Accumulated Funds           | 1000           | 1000           | 80              | 300             | 0               | Grant Committee        |
| Grants, Laughrige                             | 2000           | 2000           | 2000            | 0               | 2500            | Grant Committee        |
| Birder's Night - Occupancy, Materials, Laptop | 1000           | 500            | 195             | 400             | 430             | Sue Bertsch            |
| Birder's Night - Speaker Travel Expense       | 250            | 500            | 0               | 0               | 21              | Sue Bertsch            |
| Birder's Night - Stipends, Gift Cards         | 300            | 600            | 0               | 435             | 345             | Sue Bertsch            |
| Dean Hale Woodpecker Festival                 | 0              | 2200           | 138             | 2478            | 1992            | Ken Hashagen           |
| Field Trips/Wed Birders                       | 100            | 100            | 0               | 0               | 0               | Judy Meredith          |
| Golden Eagle Camera                           | 900            | 700            | 916             | 693             | 686             | Board                  |
| Adult Program, Other Expense                  | 200            | 200            | 0               | 214             | 90              | Sherrie Pierce         |
| <b>Subtotal 76000 Adult Education</b>         | <b>5750</b>    | <b>7800</b>    | <b>3329</b>     | <b>4520</b>     | <b>6064</b>     |                        |
|                                               |                |                |                 |                 |                 |                        |

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|-----------------------------------------------|----------------|----------------|-----------------|-----------------|-----------------|-------------------|
| <b>78000 Programs - Education, Youth</b>      |                |                |                 |                 |                 |                   |
| Donations/Grants, Accumulated Funds           | 0              | 0              | 0               | 0               | 0               | Grant Committee   |
| Grants, Laughrige                             | 1000           | 1000           | 4000            | 1000            | 2895            | Grant Committee   |
| Compensation/Program Development              | 0              | 0              | 0               | 0               | 0               |                   |
| Fledgling Fun                                 | 0              | 0              | 0               | 0               | 0               |                   |
| Equipment/Program Materials                   | 0              | 0              | 0               | 0               | 0               |                   |
| School Feeder Program                         | 0              | 0              | 0               | 0               | 0               |                   |
| Education Programs - Other Expense            | 100            | 200            | 0               | 74              | 164             |                   |
| <b>Subtotal 78000 Programs - Educ., Youth</b> | <b>1100</b>    | <b>1200</b>    | <b>4000</b>     | <b>1074</b>     | <b>3059</b>     |                   |
|                                               |                |                |                 |                 |                 |                   |
|                                               |                |                |                 |                 |                 |                   |
| <b>80000 Programs Science</b>                 |                |                |                 |                 |                 |                   |
| Donations/Grants, Accumulated Funds           | 500            | 500            | 5000            | 2000            | 500             | Grant Committee   |
| Grants, Laughrige                             | 4000           | 4000           | 11750           | 2560            | 3940            | Grant Committee   |
| USFS - Avian Monitoring / Oregon Zoo          | 0              | 0              | 0               | 0               | 1200            | Finance Committee |
| Lewis's Woodpecker                            | 0              | 0              | 0               | 0               | 0               | Diane Kook        |
| Winter Raptors                                | 3000           | 3000           | 3000            | 3000            | 3152            | Jeff Fleischer    |
| Green Ridge                                   | 150            | 150            | 0               | 150             | 85              | Finance Committee |
| Summer Lake                                   | 150            | 150            | 0               | 75              | 112             | Mike Bogar        |
| Blue Bird Projects                            | 100            | 100            | 0               | 0               | 0               | Ken Hashagen      |
| Lake Abert                                    | 100            | 100            | 0               | 0               | 0               | John Reuland      |
| Science Programs - Other Expense              | 150            | 150            | 115             | 250             | 113             | Ken Hashagen      |
| <b>Subtotal 80000 Programs -- Science</b>     | <b>8150</b>    | <b>8150</b>    | <b>19865</b>    | <b>8035</b>     | <b>9102</b>     |                   |
|                                               |                |                |                 |                 |                 |                   |
|                                               |                |                |                 |                 |                 |                   |
| <b>TOTAL EXPENSE</b>                          | <b>45200</b>   | <b>36600</b>   | <b>40943</b>    | <b>26239</b>    | <b>37643</b>    |                   |
|                                               |                |                |                 |                 |                 |                   |
| <b>TOTAL NET INCOME including grants</b>      | <b>(30530)</b> | <b>(12640)</b> | <b>(11567)</b>  | 2943            | <b>(8390)</b>   |                   |